



*Business Support on Your Doorstep*

# European Business Opportunities

network  
enterprise europe

March 2010

# Table of Contents

Introduction to the Business Cooperation Database .....	3
Consumer Products .....	4
Crafts, Giftware and Jewellery .....	4
Electrical Products .....	5
Engineering .....	5
Food and Drink .....	6
General Building and Civil Engineering .....	6
Information Technology .....	7
Machinery and Equipment .....	8
Metal .....	8
Medical and Cosmetics .....	9
Motor Vehicles and Transport .....	9
Paper, Printing and Packaging .....	10
Plastics and Chemicals .....	10
Recycling and Renewable Energy .....	11
Services .....	11
Textiles, Clothing and Leather .....	12
Wood and Furniture .....	12
Profile Request Form .....	13

# About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

**NEW** - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

# Consumer Products

## Natural Soap

A Bosnian company specialising in the production of natural soap is looking for trade intermediary services.

**Ref: 20100316009**

## Cleaning Products

A Romanian company specialising in the distribution of cleaning products, is interested in intermediary services.

**Ref: 20100316001**

## Sheep Skins

A Swedish wholesale company of sheep skins is looking for retailers and distributors.

**Ref: 20100312038**

# Crafts, Giftware and Jewellery

## Woodwind Instruments

A German company trading with high quality pads for woodwind instruments (clarinet, bassoon, and saxophone) is looking for distribution partners.

**Ref: 20100301002**

## Art and Craft

Russian company specialised in producing earthenware products of art and popular craft with paintings is looking for trade intermediary services.

**Ref: 20100317046**

## Jewellery

An Armenian company specialising in the processing of different types of natural stones, particularly obsidian for jewellery production is looking for trade intermediary services.

**Ref: 20100317002**

# Electrical Products

## Printed Circuit Boards

A Czech company specialised in Printed circuit board (PCB) assembly using Surface-mount technology (SMT) and Through-hole technology (THT), is looking for trade intermediaries and is also offering its services as subcontractor.

**Ref: 20100302003**

## Interactive Equipment

A Latvian company dealing with trade and rent of interactive floors, walls and tables is offering trade intermediary cooperation.

**Ref: 20100310039**

## Cable Protection

A Lithuanian company specialising in trade of microwave, fast deployed, wire based and tribo cable perimeter protection systems and portable surveillance equipment is looking for trade intermediary.

**Ref: 20100309011**

## Wired Telecommunications

A Romanian company specialised in wired telecommunication activities is offering joint venture and reciprocal production for companies that produce optic fibre, photovoltaic cells and other elements.

**Ref: 20100310031**

## Electronics

A Spanish company active in the field of electronics and implementing technology in the manufacture of printed circuit boards (PCB) with a novel welding protective template and production process on PCB is looking for suitable agents or trade intermediaries.

**Ref: 20100312042**

# Engineering

## Mechanical Engineering

A Greek company specialised in mechanical engineering and construction seeks partners for subcontracting or joint venture agreements.

**Ref: 20100305024**

### Hydraulic Cylinders

A Turkish company manufacturing hydraulic cylinders and pneumatic cylinders is looking for distributors from European countries.

**Ref: 20100305008**

### Compressors

A Turkish company manufacturing compressors is looking for trade intermediary services and is offering outsourcing activities.

**Ref: 20100315039**

## Food and Drink

### Oriental Sweets

A Syrian company specialised in the production of oriental sweets is looking for trade intermediary services (agents, representatives, distributors) to sell its products in the UK.

**Ref: 20100304033**

### Dairy Products

A Turkish company specialised in manufacturing food, dairy products and dairy production machinery looks for and offers trade intermediary services.

**Ref: 20100308015**

### Organic Products

A Danish milling company specialising in organic products, wholemeal bread, heat-treated grains and fibre products is looking for companies producing and distributing commodities to the baking industry.

**Ref: 20100316087**

### Rice

A Danish company producing organic mushrooms is looking for manufacturers or suppliers of white or yellow rice.

**Ref: 20100311005**

## General Building and Civil Engineering

### Doors and Windows

A Polish company specialised in producing aluminium doors and windows, aluminium facades and fire resistant doors and windows is offering its production possibilities and is looking for cooperation partners in the UK.

**Ref: 20100310035**

### Engineering and Production

A Swedish company that focuses on mechanical engineering, production, product development, and industrial design is offering to become a subcontractor.

**Ref: 20100312034**

### Wind Turbines

A Swedish welding company is looking for companies who manufacture wind turbines and firms within the offshore industry. The company can offer subcontracting activities.

**Ref: 20100312036**

## Information Technology

### IT Outsourcing

A Polish company specialised in IT outsourcing, including building and configuration of Intranet, LAN/WAN, hosting, internet security and IP telephony, is offering its services as a subcontractor, agent or distributor.

**Ref: 20100302016**

### Knowledge Management Tools

A Danish company that develops knowledge management tools for customer service departments to help share knowledge, regarding how to troubleshoot technical problems is looking for partners to act as trade intermediary (agent, representative or distributor).

**Ref: 20100317012**

### Data Transfer

A German company specialising in rapid prototyping, data transport and IT-security have developed a technology for secure data transfer. They are looking for distributors and service providers, and would be interested in trade intermediaries for reciprocal services.

**Ref: 20100316030**

### IT Infrastructure

A Russian company specialising in development and maintenance of IT-infrastructure with use of satellite and wireless technology is offering trade intermediary services and is looking for partners for subcontract activity.

**Ref: 20100316025**

# Machinery and Equipment

## Machinery Construction

A Hungarian company specialised in the field of machinery construction and metal processing is looking for distributors for its product in the UK.

**Ref: 20100304032**

## Tools and Equipment

A German wholesaler specialising in trading tools, machine tools, chemical products and plant equipment is looking for distribution partners.

**Ref: 20100318036**

## Playground Equipment

A Swedish company that designs, manufactures and sells innovative playground equipment and recreational sculptures for children and adults, is looking for partners regarding sales, investments, networks, knowledge and production.

**Ref: 20100318035**

## Cranes

A Turkish company specialising in manufacturing various types of cranes for lifting and carrying machines is looking for trade intermediary services.

**Ref: 20100316035**

## Hydraulic and Pneumatic Equipment

A Turkish company manufacturing hydraulic and pneumatic equipments seeks trade intermediary services.

**Ref: 20100226015**

# Metal

## Metal Structures

An Estonian manufacturer of different metal products is looking for trade intermediaries and offers sub-contracting activities.

**Ref: 20100311004**

## Metal Processing

A Polish leader in production of work benches, tool trolleys, tool cabinets, wardrobe cabinets and others metal elements; is offering its production possibilities and is looking for partners from the UK for cooperation.

**Ref: 20100309037**

## Metal Constructions

A Hungarian company specialising in the manufacture of metal constructions, such as unique solar cell tuners and trailers is looking for trade intermediary services, and is also offering to be a producer to partners who want to subcontract or outsource their activities.

**Ref: 20100322041**

## Metal Products

An Estonian manufacturer of different metal products is looking for trade intermediaries and offers subcontracting activities. The main products of the company are metal structures, gates and fences, railings (for roofs and balconies), stairs, benches, awnings, furniture etc (outdoor and indoor use).

**Ref: 20100311004**

# Medical and Cosmetics

## Cosmetics

A German company specialising in cosmetic products seeks trade intermediaries for the sales and marketing of its products in the UK.

**Ref: 20100308009**

## Geriatric Footwear

A Spanish manufacturer of geriatric footwear and foot orthopaedic products is looking for intermediary commercial services (distributors) in the UK.

**Ref: 20100308008**

## Medical Practice

A Hungarian company producing analysing devices and new types of probes used in the medical practice is looking for trade intermediaries and partners interested in reciprocal production and joint venture.

**Ref: 20100318025**

## Medical Gases and Machinery

A Turkish company specialising in the manufacturing of medical gases and machinery for this sector, offering trade intermediary services.

**Ref: 20100322037**

# Motor Vehicles and Transport

## Bicycle Parts

A German company specialised in dealing with bicycles including parts of bicycles is offering trade intermediary services. Subcontracting possibilities are also a possibility.

**Ref: 20100302043**

### Automotive Manufacturing

A Turkish company manufacturing machinery for the automotive industry seeks trade intermediary services in the UK.

**Ref: 20100305014**

### Air Conditioning

A Turkish company specialised in manufacturing air conditioning and heaters for vehicles and hydraulic cooler for heavy duty machines is looking for trade intermediary services in the UK.

**Ref: 20100305003**

### Axles and Pneumatic Pistons

A Turkish company manufacturing various types of axles and pneumatic pistons for the automotive industry is looking for trade intermediary services.

**Ref: 20100324011**

### International Transportation

A Russian company specialising in international transportation by road, offers transportation services and is looking for a joint venture creation.

**Ref: 20100322014**

## Paper, Printing and Packaging

## Plastics and Chemicals

### Chemicals

A Polish producer of specialty chemicals (disinfectants, chemical agents, cosmetics, household chemistry, etc.) is looking for distributors or agents and is offering subcontracting services.

**Ref: 20100303024**

### Food Analysis

A Romanian company specialising in chemical, physicochemical and microbiological analysis of food, seeds and environmental analysis, is looking for partners searching for local analysis laboratory services, and are also interested in subcontracting or representing other laboratories at local level.

**Ref: 20100311039**

# Recycling and Renewable Energy

## Renewable Energy

A Greek company specialised in renewable energy is seeking a partner in the UK offering trade intermediary services.

**Ref: 20100303031**

## Energy Management

A German company is looking worldwide for cooperation in the broad field of energy management and controlling systems.

**Ref: 20100318042**

## Renewable Energy

A Bosnian inventors association specialising in the field of renewable energy is offering joint venture co-operation.

**Ref: 20100324012**

## Energy Saving Heating

A Danish trading company specialising in green, energy-saving heating, air conditioning and refrigeration controls for commercial and residential buildings, is looking for distributors.

**Ref: 20100318033**

# Services

## Indian Tourism

A Lithuanian rural tourism company specialising in Indian tourism services is looking for trade intermediaries in the UK.

**Ref: 20100309003**

## Photography

A Polish company carrying out photographic reports from different events and happenings is looking for joint venture and reciprocal production possibilities.

**Ref: 20100317021**

## Business Consultancy

A Greek company specialising in business consultancy services seeks a business partner for joint venture agreements.

**Ref: 20100315014**

# Textiles, Clothing and Leather

## Nightwear

An Egyptian company specialised in the production of underwear, nightwear & pyjamas for women, men and kids is looking for trade intermediaries in the UK.

**Ref: 20100301023**

## Leather Footwear

A Croatian leading producer of men's and women's leather shoes and footwear is looking for trade intermediary partners.

**Ref: 20100307001**

## Leather Garments

A Romanian manufacturer of high quality leather garments is looking for distributors and partners interested in subcontracting the company to produce these products for them. The manufacturer is also open to joint-venture and reciprocal production.

**Ref: 20100312021**

# Wood and Furniture

## Furniture

A Slovene company engaged in production and sale of furniture for bedrooms, living rooms, nursery and kitchens is looking for trade intermediaries who would be able to represent their products.

**Ref: 20100303033**

## Log Houses

A Lithuanian company specialising in the manufacture of wooden furniture and building of log houses is looking for trade intermediary (agents, representatives, distributors).

**Ref: 20100309001**

## Wooden Furniture

Slovenian company that is engaged in manufacturing of different types of wooden furniture, wooden floors and other products made of wood would like to collaborate as a subcontractor.

**Ref: 20100322004**

# Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

**REMEMBER** - You can now search the database yourself for new opportunities at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

## Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

## Brief Description of your Company

(A short description of your companies activities, products or services)

## Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to [een@birminghamchamber.org.uk](mailto:een@birminghamchamber.org.uk), and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

[www.een-midlands.org.uk](http://www.een-midlands.org.uk)

