



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

Consumer Products

Kitchen and Household Items

A Romanian producer of kitchen and household plastic items is looking for commercial agreement, importers and distributors.

Ref: 20090630201

Hockey Equipment

A Latvian company that trades hockey equipment is looking for trade intermediaries in the UK.

Ref: 20090630169

CDs and DVDs

A French company expert in the manufacture and replication of pre-recorded media on CDs and DVDs offers warehousing facilities in Spain, distribution and goods carriage.

Ref: 20090730033

Crafts, Giftware and Jewellery

Musical Instruments

A small French company, active in the music sector, is looking for suppliers of musical instruments of small sizes/miniatures and proposes to act as a trade intermediary in order to distribute these products.

Ref: 20090729061

Electrical Products

Electrical Household Appliances

A Romanian company active in retail sale of electrical household appliances in specialised stores is looking for commercial co-operation: trade intermediary services.

Ref: 20090630032

Cable Harness Assembly

A Slovak company active in the field of cable harness assembly also focused on various mechanical assemblies and pre-assembly of printed circuit boards is offering subcontracting activities.

Ref: 20090629093

Internal Lighting

A Polish company specialised in the production of different kinds of internal lighting is looking for distributors to distribute the products in the UK.

Ref: 20090629058

Engineering

Vacuum and Thin Film Systems

A Turkish company specialised in vacuum and thin film systems is looking for distributors, subcontractors and reciprocal producers.

Ref: 20090630132

Digital Systems

A company from North-West Poland specialised in the design of digital systems, reprogrammable circuits and microprocessor chips is offering trade intermediary services for the producers and suppliers of software.

Ref: 20090727011

Food and Drink

Pâtés and Terrines

A Portuguese company specialised in production of olives and preserved vegetables, is looking for a distributor/agent for their products.

Ref: 20090529024

Food Additives

A Polish company specialised in the trade and distribution of food additives and ingredients offers trade intermediaries. They are interested especially in innovative and/or pro-health products. They also offer transport/logistic services to their potential partner.

Ref: 20090630087

Food Wholesale

A Polish company specialised in food (especially fruits and vegetables) wholesale is looking for trade intermediaries in EU countries.

Ref: 20090630087

Quiche

A Belgian company that produces a range of 32 sorts of home-made quiches searches intermediaries, transport and logistics.

Ref: 20090710007

General Building and Civil Engineering

Installation Mounting Works

A Romanian company that provides installation mounting works in the field of constructions is interested to be a subcontractor in European projects.

Ref: 20090630210

Compound Quartz Slabs

A Romanian company, producer of compound quartz slabs is looking for commercial agreements, importers and distributors.

Ref: 20090630088

Civil Engineering

A Romanian company specialised in general construction of buildings and civil engineering works is looking for trade intermediary services and joint venture.

Ref: 20090629065

Parquet Flooring

A Polish company manufacturing and distributing decorative parquet flooring is looking for distributors of their products and for subcontracting opportunities in the field of engraving in wood. They offer also distribution activities of similar interior design products on the Polish market.

Ref: 20090715004

LED Lighting Systems

A Polish producer of LED lighting systems is looking for distributors and offers subcontracting.

Ref: 20090708054

Information Technology

Software Processes

A Romanian company which activities are focused on software processes (application software, drives, design) is looking for trade intermediary services and joint venture.

Ref: 20090629003

Multimedia

An Irish based multimedia production company specialising in producing videos for training and production systems would like to find sales representatives in other markets to help expand their business.

Ref: 20090626057

Computers and Electronic Equipment

A Romanian company whose activities are focused on manufacturing of computers and electronic equipment seeks trade intermediary services and is also offering subcontracting activities.

Ref: 20090626024

Integrated Information Systems

A Greek company specialised in integrated information systems, especially software programmes for the food industry, personnel budgeting software systems (PBIS), business consulting services & other specialised software solutions, seeks trade intermediary services for its products.

Ref: 20090713030

Machinery and Equipment

Safety Equipment

A Romanian producer and trader of individual safety equipment is looking for importers, distributors and commercial cooperation.

Ref: 20090630204

Dry Filtration Devices

A Polish company specialised in trade, service and renovation of dry filtration devices used in industrial dedusting, varnishing and ventilation is looking for producers and suppliers of filtration mats, patron filters and filtration bags. The company is also offering cooperation as an agent or filtration elements distributor on the Polish market.

Ref: 20090713024

Magnetic Chucks

An Italian company manufacturing permanent magnetic chucks, electro permanent magnetic chucks, demagnetizers and magnetic filters is looking for distributors.

Ref: 20090709041

Seals and Expansion Joints

A Romanian company that manufactures a wide range of seals, expansion joints is looking for commercial agreements, importers and distributors.

Ref: 20090706035

Machine Parts

A Croatian company, specialised in the production of machine parts according drafts, manufacturing of doors and staircases, fences of all kind, joining and processing, fine locksmith, etc, is looking for joint venture and reciprocal production partnerships.

Ref: 20090717015

Metal

Steel Products

A Romanian manufacturer of steel products such as wire ropes, wires, fencings and nails is looking for distributors, importers, commercial agreements.

Ref: 20090630103

Steel Products

A Slovak company producing steel products and offering his free capacities in engineering and metal works is looking for partners for manufacturing activity and subcontracting.

Ref: 20090629096

Metal Processing

A Bulgarian company, working in the field of industrial production and metal processing wants to be subcontractor of its partner.

Ref: 20090626040

Cast Iron Products

A Bulgarian company specialised in the construction and production of cast iron and steel products is looking for production cooperation.

Ref: 20090625078

Sheet Metal Products

A Lithuanian production company specialised in manufacturing sheet metal products is looking for sales representatives or distributors. The company also offers sheet metal products subcontracting and outsourcing services.

Ref: 20090604023

Steel Patterns

A Polish company specialised in machining and manufacturing of steel patterns, cast iron patterns and intrusion moulds for different applications is looking for cooperation in subcontracting and outsourcing activities.

Ref: 20090728005

Medical and Cosmetics

Pharmacy

A Czech company specialised in pharmacy wholesale is offering trade intermediary services and also is looking for agents, representatives, distributors.

Ref: 20090626052

Herbal Medicines

A Macedonian pharmaceutical company is specialised in production of own patented herbal medicines. Business cooperation is sought in partnership cooperation with companies interested to be representative or distributor of the companies' products in the respective countries.

Ref: 20090703043

Motor Vehicles and Transport

Drive Belts and Conveyor Belts

A Polish company specialised in producing drive and transport elements (e.g. drive belts, conveyor belts) is looking for a commercial partner in the UK.

Ref: 20090702022

Transport Equipment

A Romanian company active in producing transport equipment (reparation and maintenance of railway equipment; reparation and maintenance of switches) is looking for trade intermediary services and is also offering subcontracting activities.

Ref: 20090630017

Welded Constructions

A Polish company specialised in design, production and assembly of welded constructions for automotive industry applications (and others) is looking for cooperation in subcontracting and outsourcing activities.

Ref: 20090728002

Cargo Carriage

A Lithuanian company specialising in cargo carriage is looking for transport/logistics cooperation partners.

Ref: 20090612027

Electric Motors

An Italian company, specialised in manufacturing electric motors, generators, transformers and electricity distribution and control apparatus and also manufacture of communication equipment and loaded electronic boards, is looking for trade intermediary services (agents, distributors).

Ref: 20090724017

Paper, Printing and Packaging

Printing

A Romanian company, involved in the field of printing books, flyers, magazines and more is interested in subcontracting activities.

Ref: 20090630205

Plastics and Chemicals

Chemical Products

A Romanian company, one of the most important Romanian port operators for solid chemical products is looking for commercial agreements, agents, and offers its storage and logistic capacities.

Ref: 20090630202

Paints and Adhesives

A Romanian producer of paints, adhesives and plaster rough cast is looking for commercial agreements, importers and distributors.

Ref: 20090630185

Cleaning and Disinfection Systems

A Belgian company specialised in manufacture of professional cleaning & disinfection systems for food, agricultural industry and carwash applications is looking for an agent or distributor.

Ref: 20090630062

Polyethylene Film

A Lithuanian company producing polyethylene films is looking for trade intermediaries. It is one of the biggest and most modern plastics producers, exporters and plastic waste recycling companies in the country.

Ref: 20090629077

Recycling and Renewable Energy

Environmental Solutions

A French company specialised in environmental solutions for the industrial sector is looking for manufacturers of watertight solar panels or photovoltaic cells. The French company is ready for a distribution agreement.

Ref: 20090706038

Organic Liquid Fertilizer

A French company, manufacturer of agro nutrients and organic liquid fertilizers for agriculture, is looking for agents or distributors, especially for the amino acids, bacteria and organic ranges.

Ref: 20090706008

Solar Energy Systems

A Turkish company specialised in solar energy systems is looking for trade intermediaries and wishes to have subcontractual and joint productional agreements.

Ref: 20090729002

Services

Logistic and Forwarding Services

A Lithuanian company providing logistic and forwarding services is offering subcontracting services to companies in the UK.

Ref: 20090630005

Translations

A Polish company specialised in translations from English into Polish is offering subcontracting and outsourcing activities.

Ref: 20090629069

Plumbing and Electrical Installation

A Romanian company specialised in plumbing, heat and air conditioning installation and also electrical installation, is looking for subcontracting and outsourcing activities.

Ref: 20090629051

Accounting and Book Keeping

A Romanian company active in accounting, bookkeeping and auditing activities and tax consultancy is looking for trade intermediary services and joint venture.

Ref: 20090629029

Market Analysis and Business Plans

A Danish SME doing market analysis and business plans offers its services as subcontractor to foreign enterprises who either plan to identify the market or to set up a business in Denmark.

Ref: 20090709045

Interior Decoration

A Latvian company with experience in interior decoration is looking for subcontracting activities for construction companies. The company specialises in interior decoration in the field of dry work.

Ref: 20090708009

Textiles, Clothing and Leather

Dry Cleaning

A Greek dry cleaner is looking for a company that manufactures or/ and sells clothes-hanger creating devices.

Ref: 20090722020

Leather Goods

A Croatian company, specialised in the production of leather goods (business bags, fashion bags, small leather products etc) is looking for trade intermediary services.

Ref: 20090717009

Sewing

A Lithuanian sewing company is looking for subcontracting/outsourcing activity partners.

Ref: 20090728003

Wood and Furniture

Fireplace Wood

A Latvian company that produces different fireplace wood is looking for trade intermediaries.

Ref: 20090630112

Wooden Windows and Doors

A Romanian manufacturer of small furniture and wooden windows and doors, with thermo-isolating glass is looking for importers, distributors.

Ref: 20090630058

Sawmilling

A Romanian company specialised in sawmilling and planning of wood is looking for trade intermediary.

Ref: 20090630035

School and Office Furniture

A Romanian company specialised in manufacturing furniture for school and office is looking for commercial partners (importers, educational institutions, furniture distributors).

Ref: 20090629098

Sanding Machines

A Danish manufacturer of sanding machines for the woodworking and metal industry is looking for distributors or a manufacturer of industrial machinery complementary to sanding machines that can carry their product line.

Ref: 20090505023

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to a.hawkins@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

