



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

NEW - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at www.een-midlands.org.uk

Consumer Products

Postcards and Greetings Cards

A German company with experience in the distribution of postcards, greeting cards, gift boxes, small presents etc. is searching for wholesalers or distributors in the United Kingdom.

Ref: 20100331012

Mobile Phones

A Greek company is dealing with the wholesale commerce of mobile phones, accessories of mobile phones and laptops personal computers. They are looking for other wholesale companies interested to provide such products.

Ref: 20100329018

Fly Nets

A Turkish manufacturer of fly nets and vent holes searches trade intermediaries in the form of agents or distributors.

Ref: 20100414005

Crafts, Giftware and Jewellery

Jewellery

An Italian company trading jewelleries and luxurious accessories is looking for agents and intermediaries interested in promoting its products in the UK.

Ref: 20100427021

Electrical Products

High Voltage Switchboards

A Hungarian company in the field of electric implementation and producing high voltage switchboards is offering itself as a subcontractor and looking for companies in the UK.

Ref: 20100330037

Electrical Products

A Turkish company engaged in retail and wholesale of all kinds of electrical products including control panels, cables, transformers, lugs, switch gears is searching trade intermediary services.

Ref: 20100414058

Electric Materials

A Croatian company, a wholesaler of electric materials, home automation and home communication systems, is offering trade intermediary, joint venture and franchise partnership.

Ref: 20100423006

Engineering

Pressure Indicators

A Turkish company manufacturing temperature and pressure indicators, pneumatic and hydraulic cylinder accessories, and hydraulic steering systems offers trade intermediary services.

Ref: 20100416010

Engineering Services

A Croatian company specialised in engineering services, manufacturing, assembly and trade, as well as in fabrication, assembly and welding of process equipment, is offering trade intermediary services.

Ref: 20100424001

Food and Drink

Mineral Water

A Hungarian company after exploratory drilling have found a source of very good quality mineral water at a depth of 350m. They seek partners for joint investment to pack and sell the product in the UK.

Ref: 20100330013

Organic Beer

A Danish brewery who produces exclusive organic beer is looking for distributors who are interested in and capable of selling exclusive and premium beer on their respective markets.

Ref: 20100420008

Wheat Flour

A Turkish company which produces different types of wheat flour looks for trade intermediaries for distribution of their products.

Ref: 20100420005

Confectionery

A Russian company specialises in manufacturing and wholesale of sugar and chocolate and sugar confectionery. It is looking for distributors in the UK.

Ref: 20100427003

General Building and Civil Engineering

Topographic Engineering

A Turkish company active in the areas of civil and topographic engineering services as well as large-scale construction contracting services offers subcontracting agreements.

Ref: 20100325023

Fireplaces

A Slovene company engaged in the trade of fireplaces is looking for trade intermediaries for this kind of products.

Ref: 20100415009

Garage Equipment

A Turkish company manufacturing hydraulic garage equipments seeks trade intermediary services in the UK.

Ref: 20100415004

Floor Installation

A Croatian company specialised in the sale and installation of all kinds of parquet and wooden floor covering, is offering sale/acquisition of the company or is looking for a partner for the project delivery.

Ref: 20100423004

Building Materials

A Croatian company, specialised in production and sale of building materials and performing of construction works, is offering trade intermediary services and joint venture.

Ref: 20100423014

Information Technology

Industrial PCs

A German company specialised in manufacturing water and dust-proof industrial PCs is looking for trade intermediaries in the UK.

Ref: 20100325042

Audiovisual

A Spanish audiovisual studio active in the production of spots, films, music clips and corporate image are offering themselves as subcontractors for UK companies willing to start a coproduction.

Ref: 20100421017

Telecommunications

A Romanian company specialised in telecommunications offers its services in consulting, integration, distribution, research, project management, installation, service, outsourcing type of collaboration.

Ref: 20100415024

CCTV

A French company specialised in the conception, manufacturing and retailing of CCTV solutions, is looking for a UK installation company specialised in access control; anti-trespassing; fire; alarms.

Ref: 20100428004

Machinery and Equipment

Marine Equipment

A Turkish company producing marine equipment such as hatches, doors, platforms, etc. seeks partners for reciprocal production.

Ref: 20100325039

Mobile Cranes

A Turkish company manufacturing on vehicle hydraulic mobile cranes is looking for trade intermediary services.

Ref: 20100415017

Sandblasting

A Croatian company specialised in sandblasting services on glass, stainless steel products and manufacturing of glass cups, medals and plaques, is looking for trade intermediaries, joint venture and subcontracting partners.

Ref: 20100422042

Milling Machines

A Turkish company manufacturing milling machines for the agriculture sector is looking for trade intermediary services in the UK.

Ref: 20100416023

Glass Shaping

A Romanian company specialised in shaping and processing flat and reflective glass is interested in becoming a glass distributor and also wants to find foreign distributors for reflective glass and for reflective glass production equipment.

Ref: 20100426021

Metal

Steel and Cast Iron

A Turkish company specialised in steel and cast iron, gray and nodular cast iron, and manufacturing of engine and compressor liner cylinders is looking for distributors and offers subcontracting.

Ref: 20100325022

Forging and Machining

A Turkish company specialized in forging, machining and moulding design for Space Frame, Construction, Heavy-duty Machines and Automotive sector is looking for trade intermediary services and offers outsourcing activities.

Ref: 20100414008

Pipe Systems

A Turkish company specialised in drip irrigation pipe system and drip irrigation pipe machinery is looking for trade intermediary services.

Ref: 20100419006

Medical and Cosmetics

Food Supplement

A Hungarian company specialised in the production of a food supplement in the form of tablets that effectively relieves mild to moderate anxiety problems is looking for distributors.

Ref: 20100415021

Herbal Products

A Croatian company specialised in the production of natural herbal products for digestion problems, sleeping problems, depression, overweight, etc., is looking for trade intermediary partners and also offering sale of their licence.

Ref: 20100422043

Beauty Salon

A Russian beauty salon specialised in hairdressing, manicure, pedicure, hair extension, nail service, cosmetology, is looking for partners for the creation of a hairdresser's art school.

Ref: 20100428021

Motor Vehicles and Transport

Logistics

A German service provider in the field of logistics, after-sales service and fulfilment is looking for transport/logistics cooperation partners in the UK.

Ref: 20100415020

Aircraft Maintenance

An Irish company specialised in aircraft maintenance for single and twin engine aircrafts, avionics support including major upgrades and installations, aircraft sales, and pilot training, is looking for trade intermediary services in the UK.

Ref: 20100406001

Logistics

A Spanish company offers itself to carry out international transportation and logistic operations (mainly by road) and is willing to make contact with UK companies.

Ref: 20100421009

Freight Carriage Repair

A Croatian company specialised in the production, maintenance and repair of new special freight carriages and the production of all kinds of welded steel constructions is offering transport/logistics.

Ref: 20100428035

Paper, Printing and Packaging

Publishing and Printing

A Lithuanian company specialising in publishing and printing is looking for trade intermediary services and offers subcontracting/outsourcing activity cooperation.

Ref: 20100326008

Printed Products and Souvenirs

A Russian company specialised in producing printed products and handicraft souvenirs of different materials is looking for trade intermediary services.

Ref: 20100325017

Printing

A Turkish company specialised in printing PVC, BOPP, CPP, PET and the other packing films is looking for trade intermediary services.

Ref: 20100415019

EURO Pallets

A Polish company manufacturing chemical agents and other chemical articles seeks a supplier of EURO pallets, also known as the CEN pallets.

Ref: 20100419036

Plastics and Chemicals

Energy Efficient Wall Paints

A German company, developer and producer of energy-efficient and environment friendly wall paints, is looking for cooperation partners in the UK.

Ref: 20100414067

Plastic Caps

A Turkish company specialised in producing plastic caps of the products they manufacture in their own plastic injection plants is looking for distributors.

Ref: 20100414009

Plastic Products

A Croatian company primarily involved in the production of various plastic products, using the injection pressing procedure, is looking for joint venture partners and offering sale/acquisition of the company or a part of it.

Ref: 20100422040

Recycling and Renewable Energy

Water Treatment

A Turkish company dealing with technical service and products' supply of process water treatment seeks trade intermediary services, joint venture, merger or exchange of shares and outsourcing possibilities.

Ref: 20100329012

Solar Energy Boilers

A Turkish company specialised in design and manufacturing of steam boilers, hot water boilers, storage tanks, silos, stoker groups and solar energy boilers searches new partnerships in the form of a joint venture and reciprocal production.

Ref: 20100415002

Wind Turbine Generators

A Greek company specialised in field of 'modern' energy (wind turbine generators) seeks partner offering trade intermediary services. The company is also interested in establishing joint venture and subcontracting agreements.

Ref: 20100414031

Services

Management

A Spanish consultancy specialised in services to improve the management, competences and activities of companies, institutions or consortiums, is looking for partners for joint venture.

Ref: 20100325001

Market Analysis

A Polish consulting company, which is carrying out professional market analyses and is helping foreign companies to enter European markets, is looking for a joint venture creation.

Ref: 20100415026

Travel Services

A Lithuanian company specialised in providing incoming travel services in Lithuania and the surrounding countries is looking for trade intermediary services.

Ref: 20100415012

Advertising

A Croatian company specialized in advertising, strategic planning, design, web design, media planning, research and POS activities, event organisation, is offering its services to companies.

Ref: 20100422044

Event Management

A Hungarian company specialised in international event management is looking for cooperation in the field of know-how, marketing and others for mutual development.

Ref: 20100423011

Textiles, Clothing and Leather

Wool and Yarn

A Turkish company manufacturing wool and wool/synthetic yarns offers outsourcing activities to companies in the UK.

Ref: 20100414007

Knitted Fabrics

A Serbian company specialised in production of knitted fabrics and garments and is looking for partners for intermediary activities, outsourcing and transportation and logistics.

Ref: 20100406008

Home Textiles

A Spanish company specialised in the production of home textile for hotel, hospital, baby and home and is looking for distributors from the UK. They also are willing to negotiate reciprocal production agreements.

Ref: 20100421025

Polo Shirts

An Egyptian company specialised in the manufacturing of School Uniform Polo Shirts is looking for trade intermediary services (agent, representative, and distributor) to sell its products in the UK.

Ref: 20100428017

Wood and Furniture

Firewood

A Hungarian company producing wooden loading material, one-way pallets and firewood offers its free production capacity to potential partners interested in outsourcing production.

Ref: 20100330005

Woodworking

A Romanian company specialised in the manufacture of various wooden products, like furniture, panels, doors etc. offers subcontracting services for their products to partners in the UK.

Ref: 20100421048

Wooden Furniture

A Croatian company specialised in manufacturing furniture made of solid wood, is looking for trade intermediary partners and offering franchise partnership.

Ref: 20100428034

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

REMEMBER - You can now search the database yourself for new opportunities at www.een-midlands.org.uk

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to een@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

